

• **Financial Statements**

• **Save A Warrior, Inc.**

• December 31, 2021 and 2020



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To the Board of Directors
Save A Warrior, Inc.
Columbus, Ohio

Independent Auditor's Report

Opinion

We have audited the financial statements of Save A Warrior, Inc. (the Organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

GBQ Partners LLC

Columbus, Ohio
September 15, 2022

SAVE A WARRIOR, INC.
Statements of Financial Position
December 31, 2021 and 2020

| | 2021 | 2020 |
|---|----------------------------|----------------------------|
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 5,110,431 | \$ 2,479,551 |
| Contributions receivable, net | 198,845 | 352,439 |
| Prepaid expenses | 30,643 | 38,347 |
| Certificate of deposit | - | 816,832 |
| Total current assets | <u>5,339,919</u> | <u>3,687,169</u> |
| Property and equipment, net | <u>4,006,603</u> | <u>3,343,076</u> |
| TOTAL ASSETS | <u><u>\$ 9,346,522</u></u> | <u><u>\$ 7,030,245</u></u> |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities | | |
| Accounts payable and accrued expenses | \$ 15,535 | \$ 39,054 |
| Deferred revenue | 333,334 | 333,334 |
| Note payable, current portion of PPP loan | - | 43,826 |
| Total current liabilities | <u>348,869</u> | <u>416,214</u> |
| Long-Term Liabilities | | |
| Note payable - PPP loan, net of current portion | - | 43,826 |
| Total liabilities | <u>348,869</u> | <u>460,040</u> |
| Net Assets | | |
| Without donor restrictions | 7,180,409 | 4,713,487 |
| With donor restrictions | 1,817,244 | 1,856,718 |
| Total net assets | <u>8,997,653</u> | <u>6,570,205</u> |
| TOTAL LIABILITIES AND NET ASSETS | <u><u>\$ 9,346,522</u></u> | <u><u>\$ 7,030,245</u></u> |

The accompanying notes are an integral part of the financial statements.

SAVE A WARRIOR, INC.
Statements of Activities and Changes in Net Assets
For the Years Ended December 31, 2021 and 2020

| | 2021 | 2020 |
|--|---------------------|---------------------|
| Net Assets without Donor Restrictions | | |
| Revenues and other support: | | |
| Contributions | \$ 1,688,108 | \$ 1,489,353 |
| Donated property and equipment | 325,800 | 1,784,992 |
| Fundraising events | 285,044 | - |
| Net assets released from restrictions | 1,599,398 | 677,900 |
| Total revenues and other support | <u>3,898,350</u> | <u>3,952,245</u> |
| Expenses: | | |
| Program services | 1,415,964 | 874,242 |
| Management and general | 84,415 | 62,459 |
| Fundraising | 230,095 | 247,953 |
| Total expenses | <u>1,730,474</u> | <u>1,184,654</u> |
| Change in Net Assets without Donor Restrictions Before Other Income | 2,167,876 | 2,767,591 |
| Other Income | | |
| Gain on sale of property | 198,877 | - |
| Gain on forgiveness of PPP loan | 87,651 | - |
| Other income | 12,518 | 12,093 |
| Total other income | <u>299,046</u> | <u>12,093</u> |
| Change in Net Assets without Donor Restrictions | 2,466,922 | 2,779,684 |
| Net Assets with Donor Restrictions | | |
| Contributions | 1,559,924 | 1,813,331 |
| Net assets released from restrictions | <u>(1,599,398)</u> | <u>(677,900)</u> |
| Change in Net Assets with Donor Restrictions | (39,474) | 1,135,431 |
| Total Change in Net Assets | 2,427,448 | 3,915,115 |
| Net Assets - Beginning of Year | 6,570,205 | 2,655,090 |
| Net Assets - End of Year | \$ 8,997,653 | \$ 6,570,205 |

The accompanying notes are an integral part of the financial statements.

SAVE A WARRIOR, INC.
Statements of Functional Expenses
For the Year Ended December 31, 2021

| | Program Services | Supporting Services | | | Total |
|-------------------------|---------------------|------------------------|-------------------|---------------------------|---------------------|
| | Programs | Management and General | Fundraising | Total Supporting Services | |
| Expenses: | | | | | |
| Personnel | \$ 689,463 | \$ 23,346 | \$ 184,231 | \$ 207,577 | \$ 897,040 |
| Professional services | 61,275 | 60,800 | 36,241 | 97,041 | 158,316 |
| Events | 52,249 | - | 3,140 | 3,140 | 55,389 |
| Supplies | 123,559 | 269 | 6,046 | 6,315 | 129,874 |
| Repairs and maintenance | 70,915 | - | - | - | 70,915 |
| Travel | 105,273 | - | - | - | 105,273 |
| Insurance | 52,404 | - | 437 | 437 | 52,841 |
| Depreciation | 66,942 | - | - | - | 66,942 |
| Other | 193,884 | - | - | - | 193,884 |
| Total | \$ 1,415,964 | \$ 84,415 | \$ 230,095 | \$ 314,510 | \$ 1,730,474 |

The accompanying notes are an integral part of the financial statements.

SAVE A WARRIOR, INC.

Statements of Functional Expenses

For the Year Ended December 31, 2020

| | Program Services | Supporting Services | | | Total |
|---------------------------|-------------------|------------------------|-------------------|---------------------------|---------------------|
| | Programs | Management and General | Fundraising* | Total Supporting Services | |
| Expenses: | | | | | |
| Personnel | \$ 495,455 | \$ - | \$ 142,740 | \$ 142,740 | \$ 638,195 |
| Professional services | 68,605 | 44,850 | 89,511 | 134,361 | 202,966 |
| Events | 33,444 | 2,578 | 3,055 | 5,633 | 39,077 |
| Supplies | 65,860 | 10,171 | 8,949 | 19,120 | 84,980 |
| Repairs and maintenance | 14,978 | - | - | - | 14,978 |
| Travel | 78,848 | 143 | 1,739 | 1,882 | 80,730 |
| Advertising and promotion | - | 2,475 | 1,136 | 3,611 | 3,611 |
| Insurance | 22,057 | 1,972 | 623 | 2,595 | 24,652 |
| Depreciation | 58,089 | - | - | - | 58,089 |
| Interest | 2,348 | - | - | - | 2,348 |
| Other | 34,558 | 270 | 200 | 470 | 35,028 |
| Total | \$ 874,242 | \$ 62,459 | \$ 247,953 | \$ 310,412 | \$ 1,184,654 |

* In relation to the professional services expense for fundraising of \$89,511, \$84,000 was underwritten by matching contributions for outsourced consultation. As such, non-underwritten professional services expense for fundraising was \$5,511, net total expenses for fundraising were \$163,953 and net total expenses for supporting services were \$226,421.

The accompanying notes are an integral part of the financial statements.

SAVE A WARRIOR, INC.
Statements of Cash Flows
For the Years Ended December 31, 2021 and 2020

| | 2021 | 2020 |
|---|---------------------|---------------------|
| Cash Flows from Operating Activities | | |
| Changes in net assets | \$ 2,427,448 | \$ 3,915,115 |
| Adjustments to reconcile changes in net assets to net cash and cash equivalents provided by operating activities: | | |
| Depreciation | 66,942 | 58,089 |
| Donated property and equipment | (325,800) | (1,784,992) |
| Contributions received for long-term purposes | (1,559,924) | (1,813,331) |
| Bad debt expense | 151,800 | - |
| Gain on sale of property | (198,877) | - |
| Gain on forgiveness of PPP loan | (87,652) | - |
| Decrease (increase) in operating assets: | | |
| Accounts receivable | 1,794 | 121,182 |
| Prepaid expenses | 7,704 | (2,955) |
| (Decrease) increase in operating liabilities: | | |
| Accounts payable and accrued expenses | (23,519) | (39,683) |
| Deferred revenue | - | 283,334 |
| Total adjustments | <u>(1,967,532)</u> | <u>(3,178,356)</u> |
| Net cash and cash equivalents provided by operating activities | 459,916 | 736,759 |
| Cash Flows from Investing Activities | | |
| Purchases of property and equipment | (1,614,885) | (286,030) |
| Proceeds from sale of property and equipment | 1,409,093 | - |
| Contributions received for long-term purposes | 1,559,924 | 1,813,331 |
| Redemption of certificate of deposit | 816,832 | - |
| Net cash and cash equivalents provided by investing activities | 2,170,964 | 1,527,301 |
| Cash Flows from Financing Activities | | |
| Proceeds from note payable - PPP loan | - | 87,652 |
| Payments on note payable - related party | - | (400,000) |
| Net cash and cash equivalents used in financing activities | <u>-</u> | <u>(312,348)</u> |
| Net increase in cash and cash equivalents | 2,630,880 | 1,951,712 |
| Cash and Cash Equivalents - Beginning of Year | 2,479,551 | 527,839 |
| Cash and Cash Equivalents - End of Year | \$ 5,110,431 | \$ 2,479,551 |

The accompanying notes are an integral part of the financial statements.

Nature and Scope of Business

Effective December 1, 2021, the Organization legally changed their operating name from The Warrior Meditation Foundation, Inc. to Save A Warrior, Inc. the Organization was incorporated in 2012 in the state of California. Through safe, innovative and evidence- based resiliency programs, the Organization offers a solution for active duty military, returning veterans, and first responders experiencing psychological trauma. The Organization conducts operations in Malibu, California and Hillsboro, Ohio.

Summary of Significant Accounting Policies

Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions and the nature of those restrictions. Accordingly, the Organization's net assets and changes therein are classified and reported as follows:

- *Net Assets without Donor Restrictions* – Net assets without donor restrictions are available for use at the discretion of the Board of Directors (the "Board") and/or management for general operating purposes. From time to time, the Board may designate a portion of these net assets for specific purposes which makes them unavailable for use at managements discretion.
- *Net Assets with Donor Restrictions* – Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions. Net assets with donor restrictions represent the balance of contributions received for the Organization's Warrior Village Capital Campaign.

Summary of Significant Accounting Policies (continued)

Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, certain money market accounts and highly liquid investments with an initial maturity of three months or less.

Certificates of Deposit

The Organization reported certificates of deposit with original maturities of 90 days or less as cash equivalents. Certificates of deposit with original maturities of more than 90 days were reported at original cost plus accrued interest.

As of December 31, 2020, the Organization held a certificate of deposit at a bank located in Ohio bearing interest at 1.48%. The certificate of deposit matured on November 6, 2021.

Contributions Receivable

Contributions receivable represent amounts earned for services provided or short-term pledges outstanding at year-end. The balances are presented net of estimated allowances for doubtful accounts. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Amounts are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded in revenue and support when received. Management has determined that the outstanding balances as of December 31, 2021 and 2020 were fully collectible, and therefore, no allowance for doubtful accounts has been recorded.

Property and Equipment

Property and equipment are carried at cost, less accumulated depreciation. Donated property and equipment is recorded at the fair value at the time of donation, less accumulated depreciation. Depreciation is calculated on the straight-line method. Maintenance and repairs are charged to operations when incurred. Renewals and betterments of a nature considered to materially extend the useful lives of the assets are capitalized. When assets are retired or otherwise disposed of, the asset and related accumulated depreciation are removed from the accounts and the resulting gain or loss is reflected in income. The Organization's capitalization policy threshold for individual property and equipment items is \$1,500. Property and equipment are depreciated over their estimated useful lives as follows:

| | |
|----------------------------|------------|
| Buildings and improvements | 27.5 years |
| Machinery and equipment | 5 years |
| Furniture and fixtures | 5 years |
| Computer equipment | 5 years |
| Vehicles | 5 years |

Summary of Significant Accounting Policies (continued)

Paycheck Protection Program Loan Accounting Policy

Currently, there is no authoritative guidance under U.S. GAAP that addresses accounting and reporting by a not-for-profit business entity that receives forgivable debt from a government entity. Accordingly, management has elected to recognize forgivable debt received from a government entity as debt until debt extinguishment occurs when the Organization is legally released from being the obligor. Upon legal release as obligor, the Organization will recognize the forgiven amount as revenue in the statement of activities and changes in net assets.

Revenue Recognition

The Organization's revenue recognition policies are as follows:

Contributions

Contribution revenue is recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. During 2021 and 2020, the Organization deferred recognition of a \$333,334 contribution conditioned upon the completion of specific program activities in 2022 and 2021, respectively.

These contributions and gifts are considered to be available for unrestricted use, unless specifically restricted by the donor.

Donated Services and Facilities

Contributions of services are recognized, at their estimated fair value, if the services received a) create or enhance non-financial assets; or b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, and are recorded as expenses for program services. Contributed services and promises to give that do not meet the aforementioned criteria are not recognized. The value of donated services or the contributions of facilities are recorded at their fair value at the date of donation.

A substantial number of unpaid volunteers have made significant contributions of their time to the Organization. No amounts have been recognized in the statement of activities because the criteria for recognition under generally accepted accounting principles have not been satisfied.

Functional Allocation of Expenses

The costs of program and supporting services have been summarized on a functional basis in the accompanying statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Summary of Significant Accounting Policies (continued)

Income Taxes

The Organization is a not-for-profit corporation under Section 501(c)(3) of the Internal Revenue Code. In the course of pursuing its stated purpose, certain activities may, from time to time, be considered to generate unrelated business income, taxable by the Internal Revenue Service. In the event such taxable income exists, a provision is made in the financial statements. The Organization had no unrelated business income for the years ended December 31, 2021 and 2020.

Generally accepted accounting principles require the Organization to evaluate the level of uncertainty related to whether tax positions taken will be sustained upon examination. Any positions taken that do not meet the more-likely-than-not threshold must be quantified and recorded as a liability for unrecognized tax benefits in the accompanying statements of financial position along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Management believes that none of the tax positions taken would materially impact the financial statements and no such liabilities have been recorded.

New Accounting Pronouncements

In January 2016, the FASB issued Accounting Standard Update 2016-02, a new standard for both lessees and lessors. Under its core principle, a lessee will recognize lease assets and liabilities on the balance sheet for nearly all lease arrangements. The new standard is effective for annual periods beginning after December 15, 2021. The Organization has not yet determined the effect of the pronouncement on the financial statements.

The FASB recently issued ASU 2020-07 – *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets* to improve the presentation of financial statements for not-for-profit entities. This update will require additional transparency as well as quantitative and qualitative disclosure regarding contributed nonfinancial assets. This amendment is effective for annual reporting periods beginning after June 15, 2021 and is required to be adopted retrospectively. Early adoption is permitted. The Organization is in the process of assessing the implementation of this standard.

Related Parties

Related parties exist when an entity has the ability to significantly influence the management or operating policies of another entity. Related parties also include the Organization's management and members of the Board.

SAVE A WARRIOR, INC.
Notes to Financial Statements
December 31, 2021 and 2020

Summary of Significant Accounting Policies (continued)

Property Taxes

During 2020, the Organization received a formal ruling for a property tax exemption for their property in Newark, Ohio. However, due to the timing of the ruling, Newark property taxes paid and expensed for the year ended December 31, 2020 were \$6,848. During 2021, all Newark property taxes paid and expensed in prior periods were refunded and \$20,599 was recognized as other income in the accompanying 2021 statement of activities and changes in net assets.

During 2021, the Organization paid and expensed \$25,949 of property taxes for their property in Hillsboro, Ohio. The Organization intends to apply for a property tax exemption on this property in the future.

Reclassification

Certain reclassifications have been made to the prior period financial statements to conform to the current period presentation.

Cash and Cash Equivalents

At December 31, 2021 and 2020, the Organization maintained cash and cash equivalents in two accounts with two financial institutions. The cash and cash equivalents balances may, at times, exceed federally insured limits.

Contributions Receivable

Contributions receivable are unconditional promises to give from donors that are recorded at the present value of future cash flows. For the years ended December 31, 2021 and 2020, contributions payable over multiple years are recorded net of a discount using a rate of 3.25%. There was no allowance for uncollectible contributions receivable recorded as of December 31, 2021 or 2020, based on management's assessment that all amounts were collectible.

Contributions receivable at December 31 consist of the following:

| | 2021 | 2020 |
|---|-------------------|-------------------|
| Gross contributions receivable | \$ 205,658 | \$ 369,805 |
| Less: unamortized discount | (6,813) | (17,366) |
| Net contributions receivable | 198,845 | 352,439 |
| Less: amounts due within one year | (45,000) | (130,294) |
| Contributions receivable due between two to five years | \$ 153,845 | \$ 222,145 |

SAVE A WARRIOR, INC.
Notes to Financial Statements
December 31, 2021 and 2020

Property and Equipment

Property and equipment consisted of the following at December 31:

| | 2021 | 2020 |
|---|---------------------|---------------------|
| Depreciable Property | | |
| Vehicles | \$ 141,092 | \$ 138,592 |
| Computers equipment | 3,285 | 3,285 |
| Furniture and fixtures | 316,019 | 307,157 |
| Buildings | 844,690 | 1,823,320 |
| | 1,305,086 | 2,272,354 |
| Less: accumulated depreciation and amortization | (137,914) | (161,909) |
| | 1,167,172 | 2,110,445 |
| Non-Depreciable Property | | |
| Land | 936,590 | 929,188 |
| Construction in process | 1,865,941 | 266,543 |
| Works of art | 36,900 | 36,900 |
| | 2,839,431 | 1,232,631 |
| Property and equipment, net | \$ 4,006,603 | \$ 3,343,076 |

During 2021, the Organization sold a 4.05 acre parcel of land in Newark, Ohio for cash considerations. As of the date of the sale, the property had a net book value of \$1,230,934. The Organization received cash of \$1,429,811 and a gain of \$198,877 was recognized as other income within the accompanying 2021 statement of activities and changes in net assets.

Paycheck Protection Program

In connection with the Paycheck Protection Program (PPP) under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), in April 2020, the Organization was approved for a term note which allowed for available funds of \$87,652. The term note charges interest at a fixed rate of 1%. The original repayment terms included principal payments of \$10,957 plus interest beginning in November 2020 through April 2022. In June of 2020, the PPP Flexibility Act of 2020 was signed into law, which revised the deferral period for PPP loans, allowing the Organization to defer payments until ten months after the end of the loan forgiveness covered period or when forgiveness is received. Under the terms of the PPP, up to 100% of the loan (and related interest expense) may be forgiven if the proceeds are used for covered expenses and certain other requirements related to wage rates and maintenance of full-time equivalents are met. During 2021, the Organization received full forgiveness of the principal and related accrued interest for its PPP term note and a gain of \$87,652 was recognized as other income in the accompanying 2021 statement of activities and changes in net assets.

SAVE A WARRIOR, INC.
Notes to Financial Statements
December 31, 2021 and 2020

Paycheck Protection Program (continued)

The U.S. Small Business Administration (SBA) may undertake a review of a loan of any size during the six-year period following forgiveness or repayment of the loan. The review may include the loan forgiveness application, as well as whether the Organization met the eligibility requirements of the program and received the proper loan amount. The timing and outcome of any SBA review is not known.

Net Assets

Net assets without donor restrictions consisted of net assets for general use totaling \$7,513,745 and \$4,713,487 at December 31, 2021 and 2020, respectively. Net assets with donor restrictions consisted of the following at December 31:

| | 2021 | 2020 |
|---|---------------------|---------------------|
| Subject to expenditure for specified purpose: | | |
| Capital Campaign Warrior Village | \$ - | \$ 341,217 |
| Capital Campaign Hillsboro | 1,817,244 | 1,515,501 |
| Total | \$ 1,817,244 | \$ 1,856,718 |

Liquidity and Available Resources

The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of December 31, 2021 and 2020, respectively, because of contractual or donor-imposed restrictions or internal designations. Amounts not available include amounts set aside by the Board for growth and sustainability of the Organization that could be drawn upon if the Board approved the action. The Organization's financial assets available within one year of the statements financial position date for general expenditure are as follows:

| | 2021 | 2020 |
|---|---------------------|-------------------|
| Financial Assets: | | |
| Cash | \$ 5,110,431 | \$ 2,479,551 |
| Accounts receivable | 198,845 | 352,439 |
| Financial assets at year-end | 5,309,276 | 2,831,990 |
| Less: those unavailable for general expenditure within one year due to: | | |
| Contractual or donor imposed restriction | (1,817,244) | (1,856,718) |
| Total | \$ 3,492,032 | \$ 975,272 |

Related Party Transactions

In 2017, the Organization entered into a term note payable agreement with a board member to finance the purchase of land and a building. The note required interest-only payments calculated at the short-term applicable federal rate and was secured by the land and building. The note was fully paid off upon maturity on December 4, 2020.

Subsequent Events

Management has evaluated subsequent events through the date of the Independent Auditor's Report, the date on which the financial statements were available to be issued.